



Price and Payment Terms

1. Price Range per unit type

- a. Lots -- P570K- 1.5M
- b. Loft Type – P2.0M
- c. Duplex Model – P3.3M-3.6M
- d. 2-storey townhouse – P2.4M
- e. 2-storey townhouse w/ 3 bedrooms – P2.6M-3.2M
- f. 2-storey single detached w/ 4 bedrooms – P4.4M

2. Payment Terms

- i. Cash payments
 - a. Discount of 10% for cash payment within 1 month
 - b. Discount of 8% for cash payment within 3 months
 - c. Discount of 6% for cash payment within 6 months
- ii. In-House Financing for 1-5 Year Term
 - a. 0.00% Interest Rate for 1-Year Payment Term
 - b. 10.00% Interest Rate for 2-Years Payment Term
 - c. 11.00% Interest Rate for 3-Years Payment Term
 - d. 13.00% Interest Rate for 4-Years Payment Term
 - e. 15.00% Interest Rate for 5-Years Payment Term
- iii. In-House Financing for 10-Year Term
 - a. 10% DP w/ 0% Discount, Balance at 21.50% Interest Rate
 - b. 20% DP w/ 0% Discount, Balance at 18.50% Interest Rate
 - c. 30% DP w/ 2% Discount, Balance at 16.50% Interest Rate
 - d. 40% DP w/ 3% Discount, Balance at 16.50% Interest Rate
 - e. 50% DP w/ 4% Discount, Balance at 16.50% Interest Rate

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3. Sample Computations Per Payment Term

a. Lot Only

i. Cash Payment

Terms : 100% Cash

Total Contract Price	:	729,900
Discount 10 %		<u>72,990</u>
Cash Price	:	656,910

ii. 5-Year In-house Financing Scheme

Terms : 20% DP, 80% in 60 months

Total Contract Price	:	729,900
Discount 3.00 %		<u>21,897</u>
		708,003
20%	P	141,601
80%	P	566,402
15%		
		2.378993%
MA for 60mos	P	13,474.67

iii. 10-Year In-House Financing Scheme

Terms : 10% DP, 90% in 120 months

Total Contract Price	:	729,900
Discount 0.00 %		<u>729,900</u>
10%	P	72,990
90%	P	656,910
		2.033033%
MA for 120mos	P	13,355.19

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b. Loft Type

i. Cash Payment

Term : 100% Cash

Total Contract Price	:	2,023,600
Discount 10 %		<u>202,360</u>
Cash Price	:	1,821,240

ii. 5-Year In-house Financing Scheme

Terms : 20% DP, 80% in 60 months

Total Contract Price	:	2,023,600
Discount 3.00 %		<u>60,708</u>
		1,962,892
20%	P	392,578.
80%	P	1,570,314.
15%		
		2.378993%
MA for 60mos	P	37,357.65

iii. 10-Year In-House Financing Scheme

Terms : 10% DP, 90% in 120 months

Total Contract Price	:	2,023,600
Discount 0.00 %		<u>2,023,600</u>
10%	P	202,360
90%	P	1,821,240
		2.033033%
MA for 120mos	P	37,026.41

c. Duplex Model

i. Cash Payment

Term : 100% Cash

Total Contract Price	:	3,355,000
Discount 10 %		<u>335,500</u>
Cash Price	:	3,019,500

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ii. 5-Year In-house Financing Scheme
 Terms : 20% DP, 80% in 60 months

Total Contract Price	:	3,355,000
Discount 3.00 %		<u>100,650</u>
		3,254,350
20%	P	650,870
80%	P	2,603,480
15%		
		2.378993%
MA for 60mos	P	61,936.60

iii. 10-Year In-House Financing Scheme
 Terms : 10% DP, 90% in 120 months

Total Contract Price	:	3,355,000
Discount 0.00 %		<u>3,355,000</u>
10%	P	335,500
90%	P	3,019,500
		2.033033%
MA for 120mos	P	61,387.43

d. 2-storey townhouse

i. Cash Payment
 Term : 100% Cash

Total Contract Price	:	2,,392,400
Discount 10 %		<u>239,240</u>
Cash Price	:	2,153,160

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ii. 5-Year In-house Financing Scheme
 Terms : 20% DP, 80% in 60 months

Total Contract Price	:	2,392,400
Discount 3.00 %		<u>71,772</u>
		2,320,628
20%	P	464,125
80%	P	1,856,502
15%		
		2.378993%
MA for 60mos		P44,166.05

iii. 10-Year In-House Financing Scheme
 Terms : 10% DP, 90% in 120 months

Total Contract Price	:	2,392,400
Discount 0.00 %		<u>2,392,400</u>
10%	P	239,240
90%	P	2,153,160
		2.033033%
MA for 120mos		P43,774.45

e. 2-storey townhouse w/ 3 bedrooms

i. Cash Payment
 Term : 100% Cash

Total Contract Price	:	2,656,000
Discount 10 %		<u>265,600</u>
Cash Price	:	2,390,400

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- ii. 5-Year In-house Financing Scheme
 Terms : 20% DP, 80% in 60 months

Total Contract Price	:	2,656,000
Discount 3.00 %		<u>79,680</u>
		2,576,320
20%	P	515,264
80%	P	2,061,056
15%		
		2.378993%
MA for 60mos	P	49,032.37

- iii. 10-Year In-House Financing Scheme
 Terms : 10% DP, 90% in 120 months

Total Contract Price	:	2,656,000
Discount 0.00 %		<u>2,656,000</u>
10%	P	265,600
90%	P	2,390,400
		2.033033%
MA for 120mos	P	48,597.62

- f. 2-storey single detached w/ 4 bedrooms

- i. Cash Payment
 Term : 100% Cash

Total Contract Price	:	4,416,000
Discount 10 %		<u>441,600</u>
Cash Price	:	3,974,400

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ii. 5-Year In-house Financing Scheme
 Terms : 20% DP, 80% in 60 months

Total Contract Price	:	4,416,000
Discount	3.00 %	<u>132,480</u>
		4,283,520
20%	P	856,704
80%	P	3,426,816
15%		
		2.378993%
MA for 60mos	P	81,523.71

iii. 10-Year In-House Financing Scheme
 Terms : 10% DP, 90% in 120 months

Total Contract Price	:	4,416,000
Discount	0.00 %	<u>4,416,000</u>
10%		441,600
90%		3,974,400
		2.033033%
MA for 120mos	P	80,800.86

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